



Vendor Expertise

Our team has experience working with a wide range of vendors and solutions, including:

- Allscripts
- eClinicalWorks
- Epic
- GEMMS
- GE Centricity
- gMed
- Intelligent Medical Objects
- LabDAQ LIS
- Midmark (device integration)
- NextGen
- Nuance (Dragon)
- Orchard LIS
- UpToDate

"Winxnet plays an integral role at all levels of our organization. They have the breadth and depth of technical talent to support all of our systems, and their team instills confidence and trust in our business staff and medical professionals. There is no question we made the right choice when we partnered with Winxnet."

Dan McCormack,
CEO, InterMed, P.A.

The role of technology in physician practices has changed dramatically over the last few years. Today these organizations face challenges that extend far beyond basic IT. Winxnet, a HIPAA compliant IT consulting and outsourcing firm, has been helping physician groups cost-effectively evaluate, implement, and manage technology solutions since 1999.

Clinical & Business Process Consulting

Winxnet's healthcare consultants are dedicated to helping physicians, practice managers, and healthcare executives make the changes necessary to comply with regulations and meet organization objectives in this new era of healthcare delivery. Beyond just areas impacted by technology, Winxnet healthcare consultants also work with organizations to address challenges and gain efficiencies around:

- EHR selection, implementation, workflow, and training
- Revenue Cycle Management
- Meaningful Use
- ICD-10
- HIPAA Compliance and Data Security

IT Strategic Planning & Virtual CIO

For physician groups that find they are regularly dealing with IT "surprises", Winxnet can help them gain visibility and control over technology investments and expenditures. A Virtual CIO engages with the leadership team to understand the organization's objectives and strategic direction. The VCIO develops and helps leaders gain consensus around a strategic IT plan and budget. He/she assumes leadership responsibility for the IT team and meets regularly with practice leaders to ensure IT is providing the support the organization needs to succeed.

Managed Services & Outsourced IT

Most physician practices do not aspire to have technology as their core competence. However, technology is a critical enabler that can directly impact quality of patient care and reimbursement. Rather than investing the time and resources needed to effectively manage all technology in house, leading practices engage Winxnet to manage some or all of their IT at a predictable and affordable price. Winxnet can meet the entire spectrum of practice needs, including:

- Full IT Outsourcing
- Strategic IT direction and Virtual CIO support
- 24/7/365 monitoring and management of networks, devices, infrastructure systems, security, etc.
- Health IT Systems Management (including EHR)
- Security & Compliance Management
- End User Helpdesk
- IT Procurement and Vendor Management
- SharePoint Consulting and Management
- Custom Software and Web Development



About Winxnet

Winxnet is a HIPAA compliant IT consulting and outsourcing firm that has been helping healthcare organizations understand and cost-effectively address their technology needs since 1999. With multiple offices in New England and the Southeast, Winxnet provides a broad reach with local expertise.

Network & Infrastructure Services

Winxnet has a team of certified experts on staff to assist with virtually every network and infrastructure project a practice could need to undertake, including:

- Wired and wireless network installation/upgrade
- PC, laptop, and mobile device configuration and management
- Data Center, Cloud, and Virtualization initiatives
- Phone systems and Unified Communications
- Practice technology infrastructure assessment and installation

Custom Software & Website Solutions

Winxnet designs, develops and hosts software applications and websites for a wide range of organizations, including physician groups. Our unique design and development team offers a range of services to meet needs from simple websites to advanced EHR integrations. We have created and launched hundreds of successful websites and software applications, and our team has the experience and expertise to efficiently turn ideas into reality.

SharePoint Consulting & Management

Winxnet's Microsoft Gold SharePoint team understands how to deliver successful, value-creating SharePoint implementations in healthcare settings. Healthcare organizations have engaged with Winxnet to design, implement, upgrade, and manage SharePoint implementations for:

- Knowledge Management
- Records Management
- Process Automation
- Compliance
- Information Sharing

Our team has both the technical experience needed and a successful track record for addressing the human and operational aspects of SharePoint which are so critical for ensuring deployments achieve expected results and ROI.

HIPAA Security & Compliance

Most physician groups are working to implement and manage carefully-developed compliance plans, but some practices are still surprised to learn that ensuring compliance requires more than just purchasing a certified EHR. Winxnet's Certified HIPAA Security and Compliance Professionals work with practices to:

- Understand HIPAA and HITECH requirements as they apply to each specific practice
- Develop and implement procedures, processes, technology, and documentation for all compliance requirements
- Address HIPAA compliance as it relates to ePHI maintained outside of an EHR
- Manage some or all aspects of compliance via an outsourced model
- Conduct Meaningful Use risk assessments
- Audit for HIPAA and HITECH compliance