Excellence in IT

Technology is critical to operating a business. Organizations with great IT leadership, process, and planning see measurable results, as their use of technology enables them to grow faster and operate more profitably. Because of constrained budgets and challenges in accessing IT talent, small and mid-sized organizations often think they must settle for something less than great IT. Enter Winxnet - we bring IT excellence to organizations of all sizes.

Winxnet Transforms the Delivery of IT with:

**GREAT PEOPLE**

At the end of the day, it is people that recommend, implement, and manage technology. Winxnet employs people that are dedicated to listening to, understanding, and meeting customer needs. The solutions we recommend are driven by the needs of the business and budget constraints - not by the coolest technology trends.

**PROVEN PROCESS**

There are right ways and wrong ways to engage with customers and implement technology. Winxnet follows mature and proven processes that have been developed based on industry best practices and are continuously improved upon through customer feedback. As a result, our engagements are consistently well-planned, smoothly executed, and delivered on time and on budget.

**EXCEPTIONAL RESULTS**

Exceptional results do not happen by accident. They come together when great care and effort are taken during all phases of an engagement from strategy, planning, execution, and implementation to rollout and ongoing systems management. It is exceptional people following proven processes that make this happen.

Winxnet Outsourcing and Managed Services

Small and mid-sized organizations have many of the same IT needs as their larger counterparts, but lack the scale and budget. Rather than compromise and end up with an IT solution that is less than the business really needs to thrive and grow, many organizations engage Winxnet. Winxnet’s outsourcing and managed services offerings provide organizations with access to the IT infrastructure, service, and expertise they really need at a predictable and affordable price. Many organizations find they get the most benefit by engaging Winxnet to meet their entire spectrum of IT needs, from CIO to infrastructure, custom applications, projects, procurement, and help desk. Others engage around specific IT needs such as to access specialized skill sets (e.g. SQL database optimization and Cisco phone system support) or to free up IT bandwidth by offloading routine activities (e.g. server monitoring and help desk). Whatever ongoing IT needs an organization has, Winxnet can structure a high quality, low risk, and affordable solution.
IT Strategy & Virtual CIO
Aligning IT infrastructure and projects with core business strategy is the first critical step toward ensuring IT excellence. In small and mid-sized businesses, responsibility for setting IT direction often falls with non-technical executives. Winxnet's IT Strategy and Virtual CIO services provide the technology, thought leadership, and direction that these organizations need. VCIOs consult with executives to understand business goals, assess the current state of IT, and develop a strategic plan, budget, and technology roadmap. VCIOs also provide governance and oversight to ensure consistent, predictable, and reliable IT for the organization.

Healthcare IT & EMR Consulting
With the advent of EMRs and pressure to adopt technology as a fundamental way of doing business, healthcare IT needs have grown exponentially. Winxnet is the largest provider of outsourced and managed IT services to healthcare organizations in Maine, and we serve numerous healthcare customers in other regions as well. Our staff includes business process and healthcare technology consultants with expertise in attestation for Meaningful Use, EMR implementation and workflows, and the complex healthcare technology needs of hospitals and practices. Our experience enables us to offer an innovative delivery model, which has brought better service at a lower and more predictable price to more than 100 healthcare organizations.

Custom Application Development
Successful application development teams follow a best practices development methodology, provide visibility into progress, and consistently complete projects on time and on budget. When organizations find that visibility is lacking and projects are delayed, our experience is that teams are generally lacking in leadership, effective methodology and/or key technical expertise. Winxnet offers a full range of custom application services, from fully outsourced development to team evaluation and augmentation and advice on the latest trends. Our team has the experience and expertise to help organizations balance immediate business needs with flexibility for the future, so they get the most for their development dollars now and as they move forward in time.

SharePoint
SharePoint is a unique application in that it can meet an almost endless variety of business needs. This presents great opportunity to improve productivity and drive business results. However, the opportunity does not come without risk. SharePoint's flexibility and rapid deployment capabilities make it a potential productivity drain and money pit when business process is not properly understood and in turn translated into an effective deployment strategy. Winxnet has a track record dating back to 2001 for engaging with clients to deliver successful, value-creating SharePoint implementations.

Technology Infrastructure
The most basic IT needs of organizations are around computers, phones, servers, and connectivity. Yet the rapid innovation and convergence taking place means these are also the areas with the greatest technical complexity. The key to helping customers navigate the complexity is to first understand the needs of their business before considering the myriad of possible technical solutions. Winxnet brings decades of server infrastructure, virtualization, LAN/WAN, routing and switching, and wireless design and implementation experience to organizations of all sizes.

Facts about Winxnet
- IT outsourcing and consulting firm serving corporations, non-profits, and public sector organizations
- Headquartered in Portland, Maine, with offices across New England and the Southeast
- Founded in 1999 by Chris Claudio and Mike Williams to bring IT excellence to small and mid-sized businesses
- Recent recognition includes 2013 CRN Tech Elite 250, 2012 Inc. 5000, 2012 CRN Next-Gen 250, and 2012 Ingram Micro SMB 500